

THE NEW CENTURIONS (Membership)
Regular Board of Directors Meeting
Thursday, November 15, 2018
Miramonte Homes Office | 4578 N. 1st Avenue, Suite 160 | Tucson, AZ 85718

MINUTES

I. Call to Order

A quorum of voting Board Members was established.

Steve Shepherd, President, called the meeting to order at 4:46 P.M.

Board Members Present

Voting Members:

Steve Shepherd, *President*

Don Coleman, *VP & Event Chair*

Greg Amado, *Treasurer*

Jeff Ronstadt, *Secretary*

Donald Davis, *Social Chair*

LaMonte Hunley, *Immediate Past President/Sergeant at Arms*

Bryan Hannley, *At-Large*

Tom Miller, *At-Large/Future Event Chair*

Toby Allen, *Senior/Life Representative*

Ex-Officio Non-Voting Members:

Dave Couture, *Membership Chair*

Richard Rodriguez, *Rookie Chair*

Chris Hanson, *Executive Director*

Guests Present

None

Board Members Absent

Jay Hanson, *At-Large*

Jack Harris, *Senior/Life Representative*

II. President's Report

S. Shepherd discussed several items:

- a. Executive Excellence Award—L. Hunley has been nominated and selected as a finalist for Inside Tucson Business' annual Executive Excellence Award; the award banquet is on November 14.
- b. Centurions Logo—The Centurions Branding Guide must be consulted before using our logo and the proposed use must be sent to C. Hanson for review and approval to ensure compliance to the guidelines.
- c. TMC Article in Tucson Lifestyle Magazine—TMC is being featured in the November 2018 issue of Tucson Lifestyle magazine; The Centurions are also featured in a full-page article.
- d. Centurions Office Space—S. Shepherd led a discussion on the need to seek our own office space in order to keep up with the growing needs and functions of the organization, provide adequate

infrastructure (including adequate Internet) for our operations, provide meeting and storage space, and further establish The Centurions as an independent organization. Next steps include setting up a team to outline our needs, explore options, and solicit feedback.

III. Event Report

D. Coleman discussed the theme of the 2019 Event, *Love, Peace, Centurions*; confirmed the date of Event is April 27, 2019; and reported that the graphics design work and printed materials are well under way. The sales packets will be distributed at the January Membership Meeting.

IV. Centurion Foundation Report

M. Osborne reported that the Foundation is collecting the total \$9,500 from the Arizona Bowl's bowling fundraising event. Other updates include finalizing the marketing brochure, completing the Bylaws revisions, setting the 2019 Board meeting calendar, establishing an investment committee with Dan Nentl's involvement, and requesting access to the member-only website portal for the non-Centurions members on Foundation Board.

MOTION to approve increasing the Foundation's fundraising solicitation ask with TMC for its opioid initiative to \$25,000 in matching funds; seconded and APPROVED.

V. Executive Director's Report

C. Hanson reported on several items, including:

- a. The website is now fully up and running, including the member-only website portal and online member directory; we also now have greater ability to post news, press releases, and marketing items.
- b. The Bylaws Committee is in the final stages of finalizing the Bylaws revisions and will be soon working on revising the Membership Rules and policies.
- c. Office operations are going very well and with enhanced service to the members.

VI. Consent Agenda

- a. Approval of October 18, 2018 Minutes
- b. Approval of October 2018 Financial Statements

MOTION to approve the Consent Agenda items as distributed; seconded and APPROVED.

12:43 PM
11/06/18
Accrual Basis

The New Centurions
Balance Sheet
As of October 31, 2018

	Oct 31, 18
ASSETS	
Current Assets	
Checking/Savings	
Commerce Bank of Arizona Check	38,893.50
Money Market 1197	150,566.32
Total Checking/Savings	189,459.82
Accounts Receivable	
Membership Accounts Receivable	10,594.54
Total Accounts Receivable	10,594.54
Other Current Assets	
Advertising Advances	-1,800.00
Member Trip Advances	-2,239.00
Total Other Current Assets	-4,039.00
Total Current Assets	196,015.36
Fixed Assets	
Furniture and Equipment	1,736.34
Total Fixed Assets	1,736.34
Other Assets	
Accumulated Depreciation	-810.00
Total Other Assets	-810.00
TOTAL ASSETS	196,941.70
LIABILITIES & EQUITY	
Equity	
Opening Bal Equity	192,520.45
Retained Earnings	-19,879.66
Net Income	24,300.91
Total Equity	196,941.70
TOTAL LIABILITIES & EQUITY	196,941.70

VII. Social Report

D. Davis noted several upcoming social events:

- Memorial Golf Tournament, Saturday, November 17, 1:30 PM at Tucson Country Club
- Annual Holiday Dinner Dance, Saturday, December 1, 6:00 PM at Lowes Ventana Canyon
- Gaslight Family Matinee, Sunday, December 16, 12:00 Noon at The Gaslight Theatre

VIII. Membership Report

No discussion.

IX. Sergeant at Arms Report

L. Hunley reported that Jake Walker had submitted his resignation effective immediately.

MOTION to accept Jake Walker's resignation and to forgive the balance of his outstanding dues; seconded and APPROVED.

The Board discussed the potential for a new membership category for supporting members based on a pay-as-you-go basis and recommended that the Bylaws Committee consider this option.

X. Old Business

No discussion.

XI. New Business

No discussion.

XII. Adjournment

There being no further business, the meeting adjourned at 5:52 P.M.