

**The New Centurions (C-7 Membership)**  
**Board of Directors Meeting Minutes**  
**Wednesday, January 18, 2017**  
**Lovitt & Touché, 7202 E. Rosewood, Tucson, 85710**  
**5:00 PM**

Call to order at 5:15 p.m. by Joe Dhuey.

**Roll Board Members**

Joe Dhuey  
La Monte Hunley  
Tom Miller  
Tony Poe  
Jeff Ronstadt  
Britt Simmons

**Members at Large**

Don Coleman  
Jay Hanson  
Alan Moore  
Steve Shepherd

**Absent Board Members**

David Hauert

**Appointed Positions:**

Dan Hochuli, Membership Chair  
Michael Osborne, Sergeant at Arms (absent)

**Guests**

Kermit Miller

**Approval of Minutes**

Minutes for November were distributed and reviewed. Tony Poe made a motion to approve the minutes. The motion was seconded by Jeff Ronstadt. The motion passed by voice vote.

**President's Report**

*Presented by Joe Dhuey*

Joe met with Michael Duran of the TMC Foundation. They discussed a Social Media campaign for our organization to improve branding and our posture in the community. As a result of this meeting Joe will be forming a Social Media Committee. The committee will be comprised of both Centurions members and outside experts.

Joe also updated the Board on his meeting with the Centurion Foundation Board. They will approve additional modifications to their By-Laws. The end result will be that all fundraising will be done by The Centurions of Southern Arizona Charitable Foundation and they will retain all funds. Participation in the current fundraising efforts by the Centurion Foundation will still be voluntary on the part of members.

Joe discussed the possibility of distributing a member survey to determine what they like and dislike about the organization in an effort to improve it. The consensus was that this was a good idea, so Joe will

follow up. Joe also raised issues regarding the “point structure” and after much discussion it was decided that this too needed to be addressed. Joe will follow up.

## **Treasurer’s Report**

*Presented by Britt Simmons*

Britt summarized the financials for the Board. Jeff Ronstadt made a motion to accept the Treasurers report. The motion was seconded by Tom Miller. The motion passed by voice vote.

10:24 AM  
01/04/17  
Accrual Basis

## **The New Centurions Balance Sheet as of December 31, 2016**

	<u>Dec 31, 16</u>
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
Commerce Bank of Arizona Check	163,818.73
Total Checking/Savings	<u>163,818.73</u>
Accounts Receivable	
Membership Accounts Receivable	6,008.41
Total Accounts Receivable	<u>6,008.41</u>
Total Current Assets	169,827.14
Fixed Assets	
Furniture and Equipment	1,736.34
Total Fixed Assets	<u>1,736.34</u>
<b>TOTAL ASSETS</b>	<b><u>171,563.48</u></b>
<b>LIABILITIES &amp; EQUITY</b>	
Equity	
Opening Bal Equity	192,320.45
Retained Earnings	-34,306.13
Net Income	13,549.16
Total Equity	<u>171,563.48</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>171,563.48</u></b>

## **Social Report**

*Presented by Tom Miller*

Tom discussed the December dinner at Hacienda del Sol and the few concerns that were raised by members. We will be returning to that venue this year and we should be able to mitigate the concerns raised.

Tom raised the possibility of having a “hockey night” that was suggested by Darrell Stewart. It was decided that this could be a good social event so Tom will follow up with Darrell. Finally, Tom indicated that they were still looking for a volunteer to host the Wine Tasting.

## **Membership Report**

*Presented by Dan Hochuli*

Dan discussed changes to how the committee will operate, the most significant of which was that the Committee will throughout the year, continuously focus on recruiting and retaining the best possible members. He also discussed surveying the rookie class to identify any issues that they may have. Again this would be geared toward improving retention and the membership experience.

## **Event Report**

*Presented by LaMonte Hunley*

LaMonte said that the event is on track. All printing is done or nearly done and tickets will be distributed at the January meeting by the Team Captains. A draft meeting was held on January 16, 2017 to select the teams. LaMonte also said that of the 8 MVP Suites, 5 are committed or almost committed and that Nova has committed to be a title sponsor for \$10K and Horseshoe Bar and Grill has committed to be the bar sponsor for \$3.5K. Additional sponsorship opportunities are available. Finally, LaMonte said that Andy Brown is working on a disaster plan for this and future events and that the Field Generals will be asked to “police” the party (keep Centurions focused on providing an excellent event for our guests).

## **Sergeant at Arms Report**

*Presented by Britt Simmons*

Britt said that Mike Osborne did not inform him of any issues.

## **Old Business**

*Presented by Joe Dhuey*

1. Joe distributed the proposed (pending a vote on By-Law changes) accounts receivable policy. Board members agreed that we shouldn’t have to “chase dollars” from members and that we should strictly adhere to the current and proposed policies.
2. Joe distributed Conflict of Interest forms for Board members to complete and submit.

## **New Business**

*Presented by Joe Dhuey*

Joe opened a discussion on the possibility of having joint Board (C3 and C7) meetings and as to whether we wanted to have the Board meetings on a different day than the Membership Meeting. The consensus was for keeping the Board meetings on the same day as Membership but Board members were open to the idea of trying to have joint meetings to eliminate duplication.

The meeting was adjourned by Tony Poe at 6:15 p.m.

Submitted by Kermit Miller, Executive Director and approved by Jeff Ronstadt, Secretary.