Centurions of Southern Arizona Charitable Foundation (C-3 Event) Board of Directors Meeting Minutes Thursday, February 16, 2017 Miramonte Homes, 4578 N. First Avenue, Suite 160, Tucson 85718 4:30 PM

Call to order at 4:30 p.m. by Joe Dhuey.

Roll Board Members

Greg Amado Leamon Crooms Joe Dhuey LaMonte Hunley Britt Simmons

Members at Large

Michael Bracht Dave Couture Peter Gavin Steve Shepherd

Absent Board Members Andy Brown

Eric Jacobson

Appointed Positions:

Michael Osborne, Sergeant at Arms

Guests

Don Coleman Jay Hanson David Hauert Kermit Miller

Approval of Minutes

Minutes for January were distributed and reviewed. Two corrections to the November minutes were noted: the Sergeant at Arms Report should be amended to read "Michael Osborne" as opposed to "Mike Osborne" and in the President's Report the third sentence in the first paragraph should be amended to read "Joe has formed a Marketing Committee."

Steve Shepherd made a motion to approve the minutes as amended. The motion was seconded by Peter Gavin. The motion passed by voice vote.

Treasurers Report

Presented by Britt Simmons

Britt summarized the financials for the Board. Leamon Crooms made a motion to accept the Treasurer's Report. The motion was seconded by Steve Shepherd and passed by voice vote.

1:45 PM 02/08/17

Accrual Basis

Centurions of Southern Arizona Charitable Foundation Balance Sheet

as of January 31, 2017

	Jan 31, 17
ASSETS Current Assets Checking/Savings	
Commerce Bank	306,797.25
Total Checking/Savings	306,797.25
Accounts Receivable Accounts Receivable	266,050.00
Total Accounts Receivable	266,050.00
Other Current Assets Pre-paid 2017 Event	1,967.48
Total Other Current Assets	1,967.48
Total Current Assets	574,814.73
TOTAL ASSETS	574,814.73
LIABILITIES & EQUITY Liabilities Current Liabilities	
Other Current Liabilities Deferred Revenue Payroll Liabilities	10,000.00
Arizona Withholding	3,529.00 397.99
Federal Withholdings FICA Withholding	1.054.33
FUTA Withholding	22.00
Total Payroll Liabilities	5,003.32
Total Other Current Liabilities	15,003.32
Total Current Liabilities	15,003.32
Total Liabilities	15,003.32
Equity Unrestricted Net Assets Net Income	302,963.45 256,847.96
Total Equity	559,811.41
TOTAL LIABILITIES & EQUITY	574,814.73

Sergeant at Arms Report

Presented by Michael Osborne

Michael said that all event related money has been collected. A discussion then initiated on whether the C3 had any collection responsibility. It was decided that the responsibility for collection of any money rests with the C7.

Charity Selection Committee

Presented by Joe Dhuey

Joe said that the committee has not yet met. He said that Steve Shepherd will chair the committee and that the other members will be Britt Simmons, Mike Furrier, Bryan Hannley, Ken Flowers, Mike Schmidt and Bruce Jacobs.

Old Business

Presented by Joe Dhuey

Joe discussed the prospect of outreach to the community and what that should actually mean. He wants to form a committee consisting of members who are active in the community to address this issue and he asked that suggestions for membership and discussion ideas be emailed to him

New Business

Presented by Joe Dhuey

A discussion on whether we should have an investment policy for the cash on hand in both the C3 and C7 was initiated. A variety of ideas were advanced. The consensus was that we should not just leave large amounts of cash in accounts which don't accrue interest. Joe Dhuey made a motion (C3) to form an exploratory committee headed by Britt Simmons and Greg Amado. The motion was seconded by Peter Gavin and passed by voice vote.

Joe distributed several variations of the Centurion logo for discussion. The consensus was that the logo should remain the same but that Event Chairmen and others as necessary could change the color scheme to match the event theme. Leamon raised the issue of a tag line for the Centurions. The Marketing Committee will address that issue.

President's Report

Presented by Joe Dhuey

Joe announced that the Centurion office has officially moved to the TMC Foundation. The office is functional but additional work on internet access needs to be done. Adam Dellos is handling this for the office.

Joe also announced changes to the website have been made (and will continue to be made). The site is now more dynamic and interesting and is set up so that after this year's event is over, it will be changed to begin promoting next year's event.

Joe discussed the changes to The Centurion Foundation. Its by-laws have been changed and it will now focus solely on gifts, bequeaths and estate planning. The C3 will oversee its activities. All fundraising will be the responsibility of the C3.

Event Report

Presented by LaMonte Hunley

LaMonte said that the event is on track. Tickets have been distributed and all printing (other than drink tickets) has been completed. A site visit was completed last week and a new site plan has been developed. Finally, he and his team are in the process of reviewing the food vendor proposals.

Social Committee

Presented by Leamon Crooms

Leamon said that the Social Committee (the name will be changed to Marketing Committee to avoid confusion) has been working on marketing the event. They are looking at TV, print, radio and other exposure. They are also working on other ideas such as a pre-event costume contest.

The committee is also working on branding our organization. They want to define our brand and attract younger members. They also want to promote the charities we support.

The meeting was adjourned by Joe Dhuey at 5:30 p.m.

Submitted by Kermit Miller, Executive Director and approved by Greg Amado, Secretary.