Centurions of Southern Arizona Charitable Foundation (C-3 Event) Board of Directors Meeting Minutes Thursday, September 21, 2017 Fairway Independent Mortgage Corporation 4:30 PM

Call to order at 4:30 p.m. Joe Dhuey.

Roll Board Members

Greg Amado Joe Dhuey LaMonte Hunley Britt Simmons

Members at Large

Michael Bracht Andy Brown Dave Couture Leamon Crooms Peter Gavin Steve Shepherd

Absent Board Members

Eric Jacobson

Appointed Positions:

Michael Osborne, Sergeant at Arms

Guests

Kevin Bedient Don Coleman Kermit Miller

Consent Agenda

Presented by Joe Dhuey

• Minutes and Financials for August were reviewed. Peter Gavin made a motion to approve the Consent Agenda. The motion was seconded by Dave Couture. The motion passed by voice vote.

4:19 PM 09/06/17

Accrual Basis

Centurions of Southern Arizona Charitable Foundation Balance Sheet

as of August 31, 2017

| ASSETS Current Assets Checking/Savings Commerce Bank Money Market 1189 Total Checking/Savings Accounts Receivable Accounts Receivable Accounts Receivable Accounts Receivable Total Accounts Receivable Accounts Receivable Total Accounts Receivable Current Assets Pre-Paid 2018 Event Total Other Current Assets Pre-Paid 2018 Event Total Other Current Assets Current Liabilities Other Current Liabilities Other Current Liabilities Total Payroll Liabilities Current Liabilities Total Payroll Liabilities Total Other Current Liabilities Current Liabilities Total Payroll Liabilities Current Liabilities Courrent Liabilities Total Other Current Liabilities Courrent Liabilities Total Current Liabilities Courrent Current Liabilities Courrent Current Liabilities Courrent Current Liabilities Courrent Current Cu | | Aug 31, 17 |
|--|--|---------------------------------------|
| Checking/Savings Commerce Bank106,372.38 500,298.70Total Checking/Savings606,671.08Accounts Receivable Accounts Receivable3,135.00Other Current Assets Pre-Paid 2018 Event2,000.00Total Other Current Assets2,000.00Total Current Liabilities611,806.08LLABILITIES & EQUITY Liabilities611,806.08LABILITIES & EQUITY Liabilities280.00Payroll Liabilities FUTA Withholding2,973.00Total Other Current Liabilities5,394.97Total Other Current Liabilities5,654.97Total Current Liabilities5,654.97Total Current Liabilities5,654.97Total Current Liabilities5,654.97Total Current Liabilities5,654.97Total Liabilities5,654.97Total Current Liabilities5,654.97Total Current Liabilities5,654.97Total Current Liabilities5,654.97Total Liabilities5,654.97Total Liabilities5,654.97Total Liabilities5,654.97Total Liabilities5,654.97Total Current Liabilities5,654.97Total Current Liabilities5,654.97Total Liabilities5,654.97Total Liabilities5,654.97Total Liabilities< | ASSETS | |
| Commerce Bank106,372.38 500,298.70Total Checking/Savings606,671.08Accounts Receivable3,135.00Accounts Receivable3,135.00Other Current Assets2,000.00Total Other Current Assets2,000.00Total Current Assets611,806.08TOTAL ASSETS611,806.08LIABILITIES & EQUITY611,806.08Liabilities0ther Current LiabilitiesOther Current Liabilities2,973.00Pererent Liabilities2,973.00Preferal Withholding2,973.00Payroll Liabilities5,654.97Total Other Current Liabilities5,654.97Total Current Liabilities5,654.97Total Current Liabilities5,654.97Total Current Liabilities5,654.97Total Current Liabilities5,654.97Total Current Liabilities5,654.97Total Current Liabilities3,02,963.45Net Income303,187.66Total Equity606,151.11 | | |
| Total Checking/Savings606,671.08Accounts Receivable3,135.00Total Accounts Receivable3,135.00Other Current Assets2,000.00Pre-Paid 2018 Event2,000.00Total Other Current Assets2,000.00Total Other Current Assets611,806.08TOTAL ASSETS611,806.08LIABILITIES & EQUITY611,806.08Liabilities0Other Current Liabilities280.00Payroll Liabilities795.99FICA Withholding2,973.00Total Other Current Liabilities5,394.97Total Other Current Liabilities5,654.97Total Other Current Liabilities5,654.97Total Current Liabilities5,654.97Total Current Liabilities5,654.97Total Current Liabilities5,654.97Total Liabilities303,187.66Total Liabilities303,187.65Net Income303,187.65Total Equity606,151.11 | Commerce Bank | |
| Accounts Receivable 3,135.00 Accounts Receivable 3,135.00 Other Current Assets 2,000.00 Pre-Paid 2018 Event 2,000.00 Total Other Current Assets 2,000.00 Total Current Assets 611,806.08 LIABILITIES & EQUITY 611,806.08 LIABILITIES & EQUITY 611,806.08 Liabilities 611,806.08 Other Current Liabilities 260.00 Payroll Liabilities 795.99 FICA Withholding 2,973.00 Total Payroll Liabilities 5,394.97 Total Current Liabilities 5,654.97 Total Liabilities 5,654.97 Ket Income | | · · · · · · · · · · · · · · · · · · · |
| Accounts Receivable3,135.00Total Accounts Receivable3,135.00Other Current Assets2,000.00Total Other Current Assets2,000.00Total Current Assets611,806.08TOTAL ASSETS611,806.08LIABILITIES & EQUITY611,806.08Liabilities0ther Current LiabilitiesOther Current Liabilities260.00Payroll Liabilities2973.00Federal Withholding2,973.00Federal Withholding795.99FICA Withholding1,541.93FUTA Withholding5,394.97Total Other Current Liabilities5,654.97Total Current Liabilities5,654.97Curtent Liabilities5,654.97Equity002,963.45With Income303,187.66Total Equity606,151.11 | Total Checking/Savings | 606,671.08 |
| Other Current Assets 2,000.00 Total Other Current Assets 2,000.00 Total Current Assets 611,806.08 TOTAL ASSETS 611,806.08 LIABILITIES & EQUITY 611,806.08 Liabilities 20.00 Current Liabilities 611,806.08 Due to New Centurions 260.00 Payroll Liabilities 2,973.00 Federal Withholding 2,973.00 Federal Withholding 1,541.98 FUTA Withholding 1,541.98 FUTA Withholding 5,654.97 Total Other Current Liabilities 5,654.97 Total Current Liabilities 5,654.97 Total Liabilities 5,654.97 Equity 000,2963.45 Net Income 303,187.66 Total Equity 606,151.11 | | 3,135.00 |
| Pre-Paid 2018 Event2,000.00Total Other Current Assets2,000.00Total Current Assets611,806.08TOTAL ASSETS611,806.08LIABILITIES & EQUITY611,806.08Liabilities0ther Current LiabilitiesOuter Current Liabilities260.00Payroll Liabilities2,973.00Federal Withholding2,973.00Federal Withholding2,973.00Federal Withholding1,541.98FUTA Withholding5,394.97Total Payroll Liabilities5,654.97Total Other Current Liabilities5,654.97Total Current Liabilities5,654.97Total Liabilities302,963.45Net Income303,187.66Total Equity606,151.11 | Total Accounts Receivable | 3,135.00 |
| Total Current Assets611,806.08TOTAL ASSETS611,806.08LIABILITIES & EQUITY611,806.08Liabilities0ther Current LiabilitiesOther Current Liabilities260.00Payroll Liabilities2,973.00Federal Withholding795.99FICA Withholding1,541.98FUTA Withholding1,541.98FUTA Withholding5,394.97Total Other Current Liabilities5,654.97Total Other Current Liabilities5,654.97Total Liabilities5,654.97Total Liabilities5,654.97FutyUnrestricted Net Assets302,963.45Net Income303,187.66Total Equity606,151.11 | | 2,000.00 |
| TOTAL ASSETS611,806.08LIABILITIES & EQUITYLiabilitiesLiabilitiesCurrent LiabilitiesOther Current Liabilities260.00Payroll Liabilities2,973.00Payroll Liabilities795.99FICA Withholding1,541.98FUTA Withholding84.00Total Payroll Liabilities5,654.97Total Other Current Liabilities5,654.97Total Current Liabilities5,654.97Total Liabilities5,654.97Cotal Liabilities5,654.97Equity302,963.45Unrestricted Net Assets302,963.45Net Income303,187.66Total Equity606,151.11 | Total Other Current Assets | 2,000.00 |
| LIABILITIES & EQUITY Liabilities Current Liabilities Due to New Centurions Payroll Liabilities Arizona Withholding Federal Withholdings FUTA Withholding FUTA Withholding FUTA Withholding Total Payroll Liabilities260.00 2,973.00 795.99 1,541.98 84.00Total Payroll Liabilities5,394.97 84.00Total Other Current Liabilities5,654.97 5,654.97Total Current Liabilities5,654.97 5,654.97Total Liabilities5,654.97 8,00Total Liabilities5,654.97 8,00Total Liabilities5,654.97 8,00Total Liabilities5,654.97 8,00Total Liabilities5,654.97 8,00Total Liabilities5,654.97 8,00Total Liabilities5,654.97 8,00Total Liabilities5,654.97 8,00Total Liabilities5,654.97 8,00Lincome303,187.66 303,187.66Total Equity606,151.11 | Total Current Assets | 611,806.08 |
| Liabilities Current Liabilities Due to New Centurions Payroll Liabilities Arizona Withholding Federal Withholdings FUCA Withholding FUTA Withholding Total Payroll Liabilities260.00Total Payroll Liabilities2,973.00 795.99 1,541.98 84.002,973.00 795.99 1,541.98 84.00Total Payroll Liabilities5,394.97 5,654.97Total Other Current Liabilities5,654.97 5,654.97Total Current Liabilities5,654.97 5,654.97Total Liabilities5,654.97 5,654.97Total Liabilities5,654.97 303,187.66Total Liabilities5,654.97 5,654.97Total Liabilities5,654.97 5,654.97Total Liabilities5,654.97 5,654.97Total Liabilities5,654.97 5,654.97Total Liabilities5,654.97 5,654.97Total Liabilities5,654.97 5,654.97Equity Unrestricted Net Assets Net Income302,963.45 303,187.66 303,187.66Total Equity606,151.11 | TOTAL ASSETS | 611,806.08 |
| Total Other Current Liabilities5,654.97Total Current Liabilities5,654.97Total Liabilities5,654.97Equity Unrestricted Net Assets Net Income302,963.45 303,187.66Total Equity606,151.11 | Liabilities Current Liabilities Other Current Liabilities Due to New Centurions Payroll Liabilities Arizona Withholding Federal Withholdings FICA Withholding | 2,973.00 795.99 1,541.98 |
| Total Current Liabilities5,654.97Total Liabilities5,654.97Equity Unrestricted Net Assets Net Income302,963.45 303,187.66Total Equity606,151.11 | Total Payroll Liabilities | 5,394.97 |
| Total Liabilities5,654.97Equity Unrestricted Net Assets Net Income302,963.45 303,187.66Total Equity606,151.11 | Total Other Current Liabilities | 5,654.97 |
| Equity Unrestricted Net Assets Net Income302,963.45 303,187.66Total Equity606,151.11 | Total Current Liabilities | 5,654.97 |
| Unrestricted Net Assets 302,963.45 Net Income 303,187.66 Total Equity 606,151.11 | Total Liabilities | 5,654.97 |
| Total Equity 606,151.11 | Unrestricted Net Assets | 303,187.66 |
| TOTAL LIABILITIES & EQUITY 611,806.08 | Total Equity | |
| | TOTAL LIABILITIES & EQUITY | 611,806.08 |

Charity Gift Selection Committee

Presented by Steve Shepherd

- The committee has narrowed the submittals to a short list of 5. They are Boys to Men, Boys and Girls Club, Youth On Their Own, Literacy Connects and SAAVI. The committee will meet and further narrow the list to 2-3 charities to recommend to the Board.
- The \$7,000 from the Arizona Bowl from the Roll for the Bowl Event will be given to the Charitable Foundation for distribution as opposed to the Centurion Foundation because Bowls officials want a quick distribution. We plan to do a Check Presentation in early December.

Marketing Committee

Presented by Leamon Crooms

• The Committee is almost finished combining the websites and has begun marketing Fright Night. They will next begin working with Steve Shepherd on marketing his event.

Old Business

Presented by Britt Simmons

<u>Vote on Investment Policy</u>

Britt reviewed the proposed investment policy for the Board. He addressed questions raised by Board members. Peter Gavin made a motion to approve the policy. The motion was seconded by Michael Bracht and passed by voice vote.

New Business

Presented by Joe Dhuey

• Vote on New Bylaws

Board members were provided the new Bylaws in advance of the meeting. Joe reviewed the significant changes. Michael Bracht made a motion to approve the Bylaws. The motion was seconded by Peter Gavin and passed by voice vote.

• Vote on Slate for New Board

Board members were provided the slate in advance of the meeting. Joe announced one change. Andy Brown has agreed to serve as a guest member of the Board and his at large position will go to the Immediate Past President which mirrors the makeup of the Membership Board. Peter Gavin made a motion to approve the slate as modified. The motion was seconded by Dave Couture and passed by voice vote.

Presented by Michael Osborne

<u>Centurion Foundation Approvals</u>

Michael asked for Board approval to send a letter to all members describing opportunities for membership to support the Foundation. After discussion the letter was modified somewhat and Steve Shepherd made a motion to approve the modified version. The motion was seconded by Dave Couture and passed by voice vote.

• Approval of new Board Members for the Centurion Foundation

Michael provided the Board with a slate of 3 new Foundation Board Members – Jim Zarling, Michael Bracht and A.J. Emami. Steve Shepherd made a motion to approve the slate. The motion was seconded by Dave Couture and passed by voice vote.

Presented by Leamon Crooms

• <u>IT Proposal</u>

We are moving forward with the IT changes approved at the last Board meeting. Leamon Crooms reported on the changes he was working on in this area. Leamon said that the recent glitch with PT Office identified a need for us to do something different to protect ourselves in the future. He is working on a replacement and also working towards an ability for us to use electronic tickets in the future.

President's Report

Presented by Joe Dhuey

- A vote on the budget for Fright Night was mistakenly listed on the agenda for Membership. It was moved to the President's report so that a vote could be taken. Joe asked Kevin Bedient to report on the budget and answer member's questions. Kevin said that they had \$30,000 in sponsorships so far and he was confident that the event will be a big success. Dave Couture made a motion to approve the budget. The motion was seconded by LaMonte Hunley and passed by voice vote.
- Steve Shepherd has been working with TMC on the raffle and gambling. TMC has some new ideas that they are considering.

- Michael Duran and Joe Dhuey agreed that the \$3,500 cost for the TMC Gala will be deducted from the amount we will give them for this year's event.
- TMC wants a Centurions member on its Board. Suggestions should be given to Joe Dhuey.
- The ED search committee met with Don Jenks and received a lot of information on the process the YMCA used to search for and hire their new CEO. The committee will be adapting some of that material to our needs.

Event Report

Presented by LaMonte Hunley

- The event was a success with revenue approaching one million dollars. The check to TMC for \$177,729 will be issued soon. The final check to Big Brothers/Big Sisters for \$29,629 has already been issued.
- Mike Gillooly's debt of \$950 (for unsold tickets) will be written off. Since Mike is not coming back to Tucson, it is unlikely we would ever be able to collect the money.

The meeting was adjourned by Joe Dhuey at 5:40 p.m.

Submitted by Kermit Miller and approved by Greg Amado, Secretary.