

Centurions of Southern Arizona Charitable Foundation (C-3 Event)
Board of Directors Meeting Minutes
Thursday, January 18, 2018
Canyon Conference Room, TMC
4:00 PM

Call to order at 4:07 p.m. by LaMonte Hunley.

Roll Board Members

Greg Amado
Joe Dhuey
Peter Gavin
LaMonte Hunley
Steve Shepherd

Members at Large

Michael Bracht
Don Coleman
Dave Couture
Leamon Crooms
Steve Vorholzer

Absent Board Members

Andy Brown
Eric Jacobson

Guests

Toby Allen
Donald Davis
Jay Hanson
Johnny Helenbolt
Dan Hochuli
Lynn Marvel
Kermit Miller
Richard Rodriguez

Items Taken Out of Order

Presented by Joe Dhuey

Joe reported that the By-Laws call for the appointment of a member of the Centurion Foundation Board as an Ex-Officio member to the Board of the Centurions of Southern Arizona Charitable Foundation. Joe made a motion to accept Johnny Helenbolt as that member. The motion was seconded by Greg Amado and passed by voice vote.

President's Report

Presented by Lamonte Hunley

LaMonte discussed the recent process to find and hire an Executive Director. He reported that after the Meet and Greet with the two finalists and with the input provided by those in attendance, the Search Committee unanimously recommended Chris Hanson for the position. A Sub-Committee consisting of LaMonte Hunley, Britt Simmons and Leamon Crooms was formed to negotiate salary and benefits with Mr. Hanson. LaMonte made a motion to authorize the Sub-Committee to conduct those negotiations and

offer the position to Mr. Hanson. Michael Bracht seconded the motion. The motion passed by voice vote.

Consent Agenda

Presented by Lamonte Hunley

Minutes for November 15, 2017 BOD meeting and the November 2017 & December 2017 financials were distributed in the Board packets and reviewed. Greg Amado made a motion to approve the Consent Agenda. The motion was seconded by Joe Dhuey and passed by voice vote.

3:29 PM

12/05/17

Accrual Basis

Centurions of Southern Arizona Charitable Foundation

Balance Sheet

As of November 30, 2017

	Nov 30, 17
ASSETS	
Current Assets	
Checking/Savings	
Commerce Bank	72,394.35
Money Market 1189	320,510.73
Total Checking/Savings	392,905.08
Accounts Receivable	
Accounts Receivable	1,000.00
Total Accounts Receivable	1,000.00
Other Current Assets	
Pre-Paid 2018 Event	3,897.59
Total Other Current Assets	3,897.59
Total Current Assets	397,802.67
TOTAL ASSETS	397,802.67
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Payroll Liabilities	
Arizona Withholding	2,973.00
Federal Withholdings	795.99
FICA Withholding	1,541.98
FUTA Withholding	84.00
Total Payroll Liabilities	5,394.97
Total Other Current Liabilities	5,394.97
Total Current Liabilities	5,394.97
Total Liabilities	5,394.97
Equity	
Unrestricted Net Assets	302,963.45
Net Income	89,444.25
Total Equity	392,407.70
TOTAL LIABILITIES & EQUITY	397,802.67

11:13 AM

Centurions of Southern Arizona Charitable Foundation

01/05/18

Balance Sheet

Accrual Basis

As of December 31, 2017

	Dec 31, 17
ASSETS	
Current Assets	
Checking/Savings	
Commerce Bank	64,734.67
Money Market 1189	320,565.17
Total Checking/Savings	385,299.84
Other Current Assets	
Pre-Paid 2018 Event	3,897.59
Total Other Current Assets	3,897.59
Total Current Assets	389,197.43
TOTAL ASSETS	389,197.43
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Deferred Revenue	5,500.00
Payroll Liabilities	
Arizona Withholding	3,251.00
Federal Withholdings	795.99
FICA Withholding	1,873.34
FUTA Withholding	84.00
Total Payroll Liabilities	6,004.33
Total Other Current Liabilities	11,504.33
Total Current Liabilities	11,504.33
Total Liabilities	11,504.33
Equity	
Unrestricted Net Assets	302,963.45
Net Income	74,729.65
Total Equity	377,693.10
TOTAL LIABILITIES & EQUITY	389,197.43

Charity Gift Selection Committee*Presented by Steve Shepherd*

- Steve reported that \$7,000 from the Arizona Bowl has not yet been distributed. It was recommended that the money go to Palo Verde Hospital but they are not a non-profit organization. Steve has been trying to contact Michael Osborne for the Centurion Foundation's input but has not heard back from him.
- Steve distributed a list of the members on the 2017 Charity Selection Committee. A discussion was held on the make-up of the committee for next year. Joe Dhuey pointed out that the Selection Committee is responsible for making those recommendations. The matter was tabled pending a meeting by that committee.

Old Business*Presented by LaMonte Hunley*

Halloween Party – LaMonte reported on the results of the party. The net proceeds were minimal and a majority of the money raised for the party came from members. A lengthy discussion was held on the value of the party to the organization and whether it fit with the direction we want to go in branding our organization. Leamon Crooms made a motion to label the party a non-official event and to not provide funding or support for it. The motion was seconded by LaMonte Hunley and passed by voice vote.

New Business

Presented by LaMonte Hunley

- **Beerfest**

LaMonte led a discussion on the Beerfest. Johnny Helenbolt provided background information indicating that the Centurion Foundation has been using it as a fund raiser. The Foundation would secure the Special Event Liquor License and the beer vendors would supply and serve the beer samples. Volunteer Centurions would essentially serve as bar-backs. The Foundation received 30% of ticket pre-sales and last year raised about \$3000. He said the event required only 20 volunteers who would work only 4 hours. A lengthy discussion was held after which Joe Dhuey made a motion to authorize the Beerfest. The motion was seconded by Michael Bracht. After some additional discussion, a vote was held. There was one “Yeah” vote and all other “Nay” votes. The motion was denied.

- **Foundation Report**

Johnny Helenbolt explained a proposal initiated by Chris Maloney to establish a Behavior Health Endowment Fund within the Foundation in honor of Centurions who have lost children to behavioral health issues. \$7,000 has been pledged by members so far and there is the possibility of using the \$7,000 from the Arizona Bowl to add to these pledges. Additionally he explained that the TMC Foundation will match what the Centurion Foundation raises up to \$50,000 with the stipulation that what TMC donates is directed to a service provider of their choosing. Joe Dhuey pointed out that this request should have gone to the Charity Selection Committee. After discussion Johnny will write up the proposal and send it to LaMonte who will forward it to the Charity Selection Committee.

- **Marketing Update for Event/Membership**

1. Leamon Crooms said that we will soon transition from Stripe to Pay Trace for all transactions. He indicated they are finishing changes to the web site to facilitate this.
2. Leamon also said that they are working on a “Brand Book” for members which will help them represent and use our brand. Finally, he said they are now concentrating on marketing the event.

President’s Report

Presented by LaMonte Hunley

For the benefit of the New Centurions Board who joined this meeting, LaMonte reported on the status of the Executive Director hiring process. He discussed the selection and how it was made and that the Charitable Foundation Board had approved the hiring of Chris Hanson.

Event Report

Presented by Steve Shepherd

Steve reported that the first planning meeting has been held and the sales teams have been selected. He also said that tickets will be distributed at tonight’s meeting. Finally, he said the contract with Kino has been amended and signed and the initial deposit has been made.

The meeting was adjourned by Joe Dhuey at 6:10 p.m.

Submitted by Kermit Miller, Executive Director and approved by Peter Gavin, Secretary.