THE NEW CENTURIONS (MEMBERSHIP) Board of Directors Regular Meeting Thursday, June 21, 2018 Lovitt & Touche, 7202 East Rosewood, Tucson AZ

MINUTES

I. Call to Order

A quorum of voting Board Members was established.

The meeting was called to order at 5:45 PM by LaMonte Hunley, President

Board Members Present

Voting Members: LaMonte Hunley, *President* Steve Shepherd, *Vice President* Jeff Ronstadt, *Secretary* Alan Moore, *Senior/Life Representative* Don Coleman, *At-Large* Jay Hanson, *At-Large* Tom miller, *At-Large* Ex-Officio Members: Chris Hanson, *Executive Director* Richard Rodriguez, *Rookie Chair*

Guests Present

Michael Bracht, Active Member Dave Couture, Active Member Eric Jacobson, Active Member Michael Osborne, Life/Active Member Steve Vorholzer, Active Member

Board Members Absent

Greg Amado, Treasurer Donald Davis, Social Chair Joe Dhuey, Immediate Past President/Sergeant at Arms Toby Allen, Senior/Life Representative Dan Hochuli, Membership Chair (Ex-Officio)

II. Consent Agenda

- a. Approval of April 19, 2018 Minutes
- b. Approval of April & May 2018 Financial Reports

MOTION To approve the consent agenda items as distributed; seconded and APPROVED.

III. Executive Director's Report

C. Hanson discussed several informational items:

- Copper Cactus Award—The Centurions of Southern Arizona Charitable Foundation has been nominated for the 2018 Copper Cactus Award in the nonprofit category by the Tucson Chamber of Commerce; Ben Korn had made the nomination. The application submittal is due by June 29.
- We now have the capability to include links for online electronic payment in each invoice, along with offering an automatic quarterly payment option for all members. This is now in effect.
- Bylaws Committee—The Bylaws Committee held its first meeting to begin addressing the legal audit recommendations. The Committee discussed a restructure to Event Board's membership; law firm Farhang & Medcoff upheld its strong determination that our current structure is exactly correct for our mission, goals, and risk management. The Committee will reconvene soon.

- Website—Anchor Wave and Adam D. Technology conducted a member survey to prepare for potentially taking over the maintenance of the website. The results are being analyzed and the team is now preparing a proposal for moving forward with the website management.
- Amazon affiliate program—The Amazon affiliate program has been finalized and launched. A suggestion had been made to look at developing a similar program among the members who are merchants, which would provide a certain percent of sales back to organization. C. Hanson recommended forming a small task group to explore this potential opportunity.

IV. Social Report

L. Hunley noted that the staycation event is set for August 10-12 in Tubac, AZ.

V. Membership Report

L. Hunley reported that we will have openings for eight Rookies, based on requests to change member status to-date and other membership changes through the past year.

VI. Sergeant at Arms Report

L. Hunley noted that accounts receivable are being addressed and have been greatly reduced due to Joe Dhuey's efforts.

VII. Old Business]

No discussion.

VIII. New Business

J. Ronstadt recommended that the Board consider raising the minimum Event fundraising obligation for each Active Member to \$3,000, to be made up by any combination of ticket and corporate sales. The Board discussed the recommendation and noted that it would require a membership vote to change the Rules. The Board agreed to consider this further.

IX. Adjournment

There being no further business, the meeting adjourned at 6:15 PM.