

**THE NEW CENTURIONS (Membership)**  
**Regular Board of Directors Meeting**  
**Wednesday, January 16, 2019**  
**Borderland Construction Co., Inc. | 400 E. 38th Street | Tucson, AZ 85713**

**MINUTES**

**1. Call to Order**

A quorum of voting members was established.

Steve Shepherd, President, called the meeting to order at 4:43 P.M.

**Board Members Present**

Voting Members:

Steve Shepherd, *President*

Don Coleman, *VP & Event Chairman*

Greg Amado, *Treasurer*

LaMonte Hunley, *Immediate Past President/Sergeant at Arms*

Bryan Hannley, *At-Large*

Tom Miller, *At-Large & Future Event Chair*

Toby Allen,

Jack Harris, *At-Large*

Ex-Officio Non-Voting Members:

Rich Rodriguez, *Rookie Chairman*

Dave Couture, *Membership Chairman*

Chris Hanson, *Executive Director*

**Guests**

Kevin Bedient

Andy Brown

Leamon Crooms

Mike Furrier

Mike Grimes

Stan Spackeen

Marc Kinseth

**Board Members Absent**

Jeff Ronstadt, *Secretary*

Donald Davis, *Social Chairman*

Jay Hanson, *At-Large*

**2. President's Report**

S. Shepherd discussed that a task has been formed and began meeting to discuss options for the partnership with the TMC Foundation once the current agreement expires in September 2019.

**3. Event Report**

D. Coleman discussed current planning efforts for the Event, including that the Members' sales packets have been prepared and will be distributed at the Membership meeting following the Board meeting.

**4. Centurion Foundation Report**

J. Helenbolt discussed several items, including:

- a. Matching funds have been pledged from TMC Foundation for the Foundation's opioid project.
- b. The Foundation is requesting approval to sponsor the Beer Fest at the Pima County Fair on April 20, 2019. After an in-depth discussion of the issues, including that The Centurions are being asked to obtain the liquor license for the event, the request for approval was withdrawn.

**5. Executive Director's Report**

C. Hanson reported on several items, including:

- a. The Bylaws Committee is in the final stages of finalizing the Bylaws revisions and will be soon working on revising the Membership Rules and policies.
- b. The new online sales features are now live on the website, including the ability for customers to designate the referring Centurion for the sale. There is also a new feature this year that provides automatic email notification to the referring Centurion as well as to the buyer.
- c. The Boys and Girls Clubs of Tucson is holding its grand opening of “The Centurions Workforce Development Center” at its Holmes Tuttle Clubhouse on February 7, 2019, at 4PM. All Board members are encouraged to attend. This Center was made possible by The Centurions’ \$50K donation.

## **6. Consent Agenda**

- a. Approval of November 15, 2018 Minutes
- b. Approval of November 2018 Financial Statements

**MOTION** to approve the consent agenda items; seconded and APPROVED.

## **7. Social Report**

No report.

## **8. Membership Report**

D. Couture reported that the Membership Committee is on track; upcoming items include gearing up for the call to members for category change requests in 2Q2019 and then open requests for Rookie nominations.

## **9. Sergeant at Arms Report**

L. Hunley reported that no one is over 90 days past due.

## **10. New Business**

- a. Draft Revised 2019 Budget—S. Shepherd led a discussion on the draft revised budget and the need to balance the budget; the Board’s discussion included:
  - i. Agreement on the need to balance the budget.
  - ii. The Active members’ dues are currently subsidizing the Senior and Life members’ participation in social events, and agreement on the need to adjust Senior and Life members’ dues to cover the actual cost of the membership benefits for which they are eligible.
  - iii. Discussion on the need to anticipate budget needs 10 years out and potential dues increase of \$200-300 for Senior and Life Members and \$100 for Active Members.
  - iv. S. Shepherd will distribute a letter to the members outlining the budget situation and the options for balancing the budget, including increasing the dues and/or reducing activities.

## **11. Adjournment**

With there being no further business, the meeting was adjourned at 6:05 PM.