

**THE NEW CENTURIONS (Membership)**  
**Regular Board of Directors Meeting**  
**Wednesday, February 20, 2019**  
**Lovitt & Touche, Inc. | 7202 E. Rosewood | Tucson, AZ 85710**

**MINUTES**

**1. Call to Order**

A quorum of voting members was established.

Steve Shepherd, President, called the meeting to order at 4:43 P.M.

**Board Members Present**

Voting Members:

Steve Shepherd, *President*

Don Coleman, *VP & Event Chairman*

Greg Amado, *Treasurer*

Jeff Ronstadt, *Secretary*

Donald Davis, *Social Chairman*

LaMonte Hunley, *Immediate Past President/Sergeant at Arms*

Toby Allen, *Sr./Life Representative*

Bryan Hannley, *At-Large*

Jay Hanson, *At-Large*

Tom Miller, *At-Large & Future Event Chair*

Ex-Officio Non-Voting Members:

Dave Couture, *Membership Chairman*

Rich Rodriguez, *Rookie Chairman*

Chris Hanson, *Executive Director*

**Guests**

Marc Kinseth

Eric Jacobsen

Johnny Helenbolt

Steve Vorholzer

**Board Members Absent**

Jack Harris, *Sr./Life Representative*

**2. President's Report**

S. Shepherd reported on several items:

- a. The Bylaws Committee is moving forward; the group met recently and has its next meeting on March 4 at Farhang & Medcoff's offices.
- b. The TMC Think Tank group met recently and L. Crooms is developing a matrix to measure the value of TMC and other charities.
- c. The Boys and Girls Clubs of Tucson (BGCT) held a ribbon cutting recently for the Centurions-sponsored The Centurions Workforce Development Center; five members attended. However, only one member along with the Executive Director attended BGCT's annual awards dinner. S. Shepherd requested that the Board step up and attend these events to represent The Centurions.
- d. J. Ronstadt has been asked to head up a task group to assess options for a new office space.

**3. Event Report**

- a. D. Coleman reported that planning is moving along well. Several additional sponsorship package concepts are being considered, including the press box with 50 tickets and 50 VIP passes for \$10,000.

- b. All skyboxes are sold out. C. Hanson will see if TMC would move from a skybox to a tent, which would open another skybox to sell and allow TMC to have more tickets and increased visibility.
- c. L. Hunley suggested that a baseline for special/custom sales packages should be developed; all were in agreement.

#### **4. Centurion Foundation Report**

No report.

#### **5. Executive Director's Report**

C. Hanson reported on several items, including:

- a. Their website now allows for sponsors to upload logos information directly after an off-line sale.
- b. The Bylaws Committee's upcoming meeting with Farhang & Medcoff will focus on legal guidance for how the three entities can ensure collaboration while focusing on their missions.
- c. TMC reported that they broke even yesterday on their Maga Raffle.
- d. A joint press release with the BGCT was issued and recently published in local media for the grand opening of The Centurions Workforce Development Center.

#### **6. Consent Agenda**

- a. Approval of January 16, 2019 Minutes.
- b. Approval of January 2019 Financial Statements.

**MOTION** to approve the consent agenda items; seconded and APPROVED.

#### **7. Social Report**

D. Davis reported that the next Membership meeting will be at Borderlands and we will be preparing our own food; E. Jacobson will be barbecuing. Due to the need to balance the budget, the Presidents' Dinner, Wine Event, Staycation, and Gaslight will be non-sanctioned events.

The Board discussed the potential dues increase; it was noted that Life and Senior members may be concerned that they do not have a vote, although they agreed to forego their vote when changing status. A letter will be sent to all members about the budget situation along with a questionnaire for feedback.

#### **8. Membership Report**

D. Couture and the Membership Committee will next be soliciting the membership for status change requests, followed by candidate nominations. C. Hanson will work with D. Couture on the process.

#### **9. Sergeant at Arms Report**

L. Hunley reported that two members are behind and he will be working to return them to good standing.

#### **10. New Business**

S. Shepherd stated that future Board meetings will start at 4:30PM.

#### **11. Adjournment**

With there being no further business, the meeting was adjourned at 5:23 PM.