THE CENTURIONS OF SOUTHERN ARIZONA CHARITABLE FOUNDATION (Event)

Regular Board of Directors Meeting Wednesday, February 20, 2019 Lovitt & Touche, Inc. | 7202 E. Rosewood, Tucson, AZ 85710

4:30 PM

MINUTES

1. Call to Order

A quorum of voting members was established.

Steve Shepherd, President, called the meeting to order at 4:34 P.M.

Board Members Present

Voting Members:

Steve Shepherd, President

Don Coleman, VP & Event Chairman

Greg Amado, Treasurer

Steve Vorholzer, Secretary

LaMonte Hunley, Immediate Past President/Sergeant at Arms

Tom Miller, At-Large, Future Event Chair

Eric Jacobson, At-Large

Marc Kinseth, At-Large

Ex-Officio Non-Voting Members:

Johnny Helenbolt, Centurion Foundation Representative

Chris Hanson, Executive Director

Board Members Absent

Andy Brown, At-Large Leamon Crooms, At-Large Mike Grimes, At-Large

2. Consent Agenda

- a. Approval of January 16, 2019 Minutes.
- b. Approval of January 2019 Financial Statements.

MOTION to approve the consent agenda items; seconded and APPROVED.

3. Charity Selection Committee

No report.

4. Old Business

No old business was discussed.

5. New Business

J. Tofel demonstrated a proposed Rookie outfit for the Event; the Board agreed to go forward with it.

Guests

Toby Allen Dave Couture Bryan Hannley Rich Rodriguez Jeff Ronstadt Jim Tofel

6. President's Report

- S. Shepherd reported on several items:
 - a. The Bylaws Committee is moving forward; the group met recently and has its next meeting on March 4 at Farhang & Medcoff's offices.
 - b. The TMC Think Tank group met recently and L. Crooms is developing a matrix to measure the value of TMC and other charities.
 - c. The Boys and Girls Clubs of Tucson (BGCT) held a ribbon cutting recently for the Centurions-sponsored The Centurions Workforce Development Center; five members attended. However, only one member along with the Executive Director attended BGCT's annual awards dinner. S. Shepherd requested that the Board step up and attend these events to represent The Centurions.
 - d. J. Ronstadt has been asked to head up a task group to assess options for a new office space.

7. Event Report

- a. D. Coleman reported that planning is moving along well. Several additional sponsorship package concepts are being considered, including the press box with 50 tickets and 50 VIP passes for \$10,000.
- b. All skyboxes are sold out. C. Hanson will see if TMC would move from a skybox to a tent, which would open another skybox to sell and allow TMC to have more tickets and increased visibility.
- c. L. Hunley suggested that a baseline for special/custom sales packages; all were in agreement.

8. Centurion Foundation Report

No report.

9. Executive Director's Report

- C. Hanson reported on several items, including:
- a. There website now allows for sponsors to upload logos information directly after an off-line sale.
- b. The Bylaws Committee's upcoming meeting with Farhang & Medcoff will focus on legal guidance for how the three entities can ensure collaboration while focusing on their missions.
- c. TMC reported that they broke even yesterday on their Maga Raffle.
- d. A joint press release with the BGCT was issued and recently published in local media for the grand opening of The Centurions Workforce Development Center.

10. Adjournment

With there being no further business, the meeting was adjourned at 4:58 PM.