



**THE NEW CENTURIONS (Membership) and
THE CENTURIONS (Event)
Board of Directors Regular Meeting
Thursday, November 18, 2021 | 4:00PM
Arizona Sands Club | 565 N Cherry Ave., Tucson, AZ 85719**

MINUTES

1. Call to Order & Establish Quorum

A quorum of voting members was established for both Boards.

Presidents Don Coleman and Tom Miller called the meeting to order at 4:02PM.

The Centurions Board Members Present

Voting Members:

Steve Vorholzer, *President*
Eric Jacobson, *Vice President*
Jed Lightcap, *Treasurer*
Rich Rodriguez, *Secretary*
Mike Grimes, *At-Large*
Ben Korn, *At-Large*

Ex-Officio Non-Voting Members:

Tom Miller, *Immediate Past President*
Chris Hanson, *Executive Director*

Board Members Absent

A.J. Emami, *Centurion Foundation Representative*

The New Centurions Board Members Present

Voting Members:

Tom Miller, *President*
Dan Nentl, *Vice President*
Jed Lightcap, *Treasurer*
Stevie Hopkins, *Secretary*
Kevin Bedient, *Social Chairman*
Jack Harris, *At-Large*
Bryan Hannley, *At-Large*

Ex-Officio Non-Voting Members:

Don Coleman, *Immediate President*
Sean Murray, *Membership Chairman*
Andy Brown, *Rookie Chairman*
Chris Hanson, *Executive Director*

Board Members Absent

None

Guest Members: Kip Volpe, Rudy Garcia, Eric Schroeder

C. Hanson welcomed J. Lightcap, B. Korn, S. Hopkins, and A. Brown to the Board, and provided an update on recent office activity, including:

- Sent overdue dues notices to 20 Members (~\$5K) and overdue Event payment notices to 40 Members (~\$33K),
- Highlights of meeting with Jeff Lamie, VP TMC, Foundation, and
- Annual reports filed with the Arizona Corporation Commission for all three Centurions entities.

2. Consent Agenda

A. Event Board: Approve August 16, 2021, Minutes & Financial Statements

B. Membership Board: Approve August 16, 2021, Minutes & Financial Statements

MOTION to approve the consent agenda items. Seconded and APPROVED.

3. Event Board

A. 2021 Event Recap.

T. Miller recapped our 2021 Event, highlights included:

- The Event was very successful with a good turnout, especially in light of COVID and Country Thunder that weekend, and we had just one minor medical issue;
- Supply chain issue affected our food and materials costs, and we had some unexpected higher costs, and efforts were made to contain costs wherever possible; and
- Other highlights were that the band was excellent, the Rookies performed exceptionally well, and we expect to provide \$285K to our charities pending final

B. 2022 Planning.

S. Vorholzer discussed the planning efforts for our 2022 event, highlights include:

- An Event naming social event was held on November 10, which resulted in declaring our 2022 Event “The Great Centurions Carnival—A Rio Good Time!”
- The Event will be held on April 30, 2022, at kino Sports Complex. The band, venue, and casino vendor are already locked in for our Event.
- With expenses expected to continue rising, we are looking at increasing ticket and sponsorship prices for 2022.
- We are also looking to go with electronic ticketing and sponsorship packages and considering whether to pass the handing and processing fees to customers or absorb into our pricing.

The group also briefly discussed whether to raise the sales requirements for Active Members; the current obligation is to be responsible for selling 20 tickets or the financial equivalent in sponsorships. This issue will require further discussion.

The suggestion was made to capture and edit video of future Events to use for promotional purposes.

C. 2022 Budget Approval. The Board reviewed and discussed the proposed 2022 budget as distributed.

MOTION to approve the proposed 2022 budget for The Centurions, as distributed. Seconded and APPROVED.

D. Centurion Foundation Update.

K. Volpe briefed the Board on recent and planned activities, including:

- The Foundation raised \$130,000 in 2021, including the cash raffle proceeds and matching fund drive launched at the Lobster Party. Total assets held in Commerce bank are \$150,000.
- A financial advisement committee is being set up to help guide the Foundation’s investments.

4. Membership Board (The New Centurions)

A. 2022 Budget Approval. T. Miller and J. Lightcap reviewed the proposed 2022 budget, noting that the cost of food and other items continue to rise, which is affecting our social event budgets.

MOTION to approve the proposed 2022 budget for The New Centurions, as distributed. Seconded and APPROVED.

- B. Advancement of 2020/21 Rookies to Active. A. Brown reviewed Jim Tofel's end of year 2020/21 Rookie report. Overall, the Rookies performed very well, with a particularly strong effort at our Event and with fundraising. C. Beyersdorf had to step away for personal reasons in 2021 and will join the 2022 Rookie Class.

MOTION to approve the Rookie Chairman's recommendations as distributed for advancing the 2020-21 Rookies to Active Member status beginning January 1, with the following provisions: Chase Beyersdorf will repeat his Rookie year in 2022, and Vince Gonzales will have until December 1 to fulfill his Event ticket sales obligations to advance. Seconded and APPROVED.

- C. 2022 Rookies Update. A. Brown reported on the 2022 Rookie Class, noting that all are engaged and are prepared for the Rookie Joke night this same evening.

- D. Charity Selection Committee Update.

Hannley reported that the Committee is finalizing the 2022 charity selection process. Ten charities had been submitted plus the top two runners-up from last year, Imago Dei and SAAVI.

Imago Dei and SAAVI were selected as the two finalists. The nominating Members, Isaac Figueroa and Lynn Polonski, will provide 30-minute presentations for the Committee's final decision.

The Committee is revising the selection process, including giving two-year commitments and having each year's second place organization be the following year's selection. Grading criteria includes alignment with our mission, funding access, leadership, and the impact our donation would provide.

- E. Social Committee Update. K. Bedient discussed recent and upcoming social events, including the Staycation on November 12-14, Membership Meeting and Rookie Joke night this evening, Holiday party on December 4, and Gaslight Theatre on December 12. The 2022 social calendar will be ready soon after our Holiday Party.

- F. Membership Committee Update. S. Murray noted that the Membership process is now complete for this year and Members will be reminded and encouraged throughout the year

5. New Business

- A. Executive Session. The Board entered executive session to discuss retention efforts for staff.
- B. Align Fiscal/Administrative Year to January 1. The Board discussed the benefits of moving the fiscal and administrative year to January 1.

MOTION to approve changing The Centurions fiscal and administrative year to January 1. Seconded and APPROVED.

MOTION to approve changing The New Centurions fiscal and administrative year to January 1. Seconded and APPROVED.

6. Adjournment

With there being no further business, the meeting adjourned at 5:25PM.