

THE NEW CENTURIONS (Membership) and THE CENTURIONS (Event) Board of Directors Regular Meeting Monday, February 1, 2021 Via Video Conference 4:00 PM

MINUTES

1. Call to Order & Establish Quorum

A quorum of voting members was established for both Boards.

Don Coleman, President (Membership), and Tom Miller, President (Event), called the meeting to order at 4:02 PM.

The Centurions Board Members Present	The New Centurions Board Members Present
Voting Members:	Voting Members:
Tom Miller, President	Don Coleman, President
Steve Vorholzer, Vice President	Dan Nentl, Vice President
Greg Amado, Treasurer	Greg Amado, Treasurer
Rich Rodriguez, Secretary	Jeff Ronstadt, Secretary
Mike Grimes, At-Large	Kevin Bedient, Social Chairman
Eric Jacobson, At-Large	Jack Harris, At-Large
Ex-Officio Non-Voting Members:	Bryan Hannley, At-Large
A.J. Emami, Centurion Foundation Representative	Ex-Officio Non-Voting Members:
Chris Hanson, Executive Director	Sean Murray, Membership Chairman
Guests	Jim Tofel, Rookie Chairman
None	Chris Hanson, Executive Director
Board Members Absent	Guests
Steve Shepherd, Immediate Past President	None
	Board Members Absent
	Steve Shepherd, Immediate Past President

2. Consent Agenda

A. Event Board: Approve March 19, 2020 Minutes & December Financial Statements

B. Membership Board: Approve November 18, 2020 Minutes & December 2020 Financial Statements

MOTION to approve the consent agenda items. Seconded and <u>APPROVED</u>.

3. President's Report

A. Event Board

T. Miller discussed our 2021 Event and reported that Kino Sports Complex and Pima County are not permitting large events through at least mid-year, eliminating May 1 as a possibility for our

Event. Our new Event date is Saturday, October 16, 2021. If we are unable to hold our Event in October, FEC S. Vorholzer will likely assume planning our next Event for 2022.

Once we lock in October 16, we will immediately begin a marketing, publicity, and sales campaign.

B. Membership Board

D. Coleman noted that efforts to seek out opportunities for keeping the Members engaged are continuing. The near-term outlook for in-person social events is highly uncertain given COVID-19 challenges and restrictions.

4. Old Business

A. Event Board

T. Miller led a discussion on conducting a '50/50' raffle this spring and summer; the Board agreed to the following:

- Conduct a 50/50-type raffle in 2021 that would benefit our charities and the organization, starting after March 1.
- Set the ticket price at \$20 and six for \$100, with both online and hard copy ticket sales.
- Keep the current sales teams and hold a sales competition among the teams; the winning team will receive a sponsored happy hour.
- Consider having three winners, who will either split the 50 percent equally or tiered.
- Consider a Members' social event around closing the raffle and choosing the winner(s).
- T. Miller and C. Hanson work out the details and logistics.

<u>MOTION</u> to approve conducting a 50/50 type raffle to benefit our charities and The Centurions organization. Seconded and <u>APPROVED</u>.

B. Membership Board

D. Coleman noted that the biggest concern among some Members is paying full dues while our social events are on hold due to COVID-19. G. Amado reiterated the need for fiscal responsibility in retaining the current dues level to ensure our continued operations.

5. Membership Committee Reports & Discussion

A. Social

K. Bedient noted that a large supply of hand sanitizer has been received and he discussed options for future social activities; the Board agreed on the following:

- We need to err on the side of caution for the benefit of our Members and it is unlikely we will be able to hold a Membership social event until May.
 - A potential event through El Toro Flicks was briefly discussed and it was agreed to hold off at this time due to COVID safety concerns.
 - K. Bedient will start planning for a Membership social event in May 2021.
- The following criteria will need to be met—and verified via sending documentation to The Centurions office—to attend a social event while COVID-19 remains a concern:
 - Be fully vaccinated for COVID-19,
 - Have a negative result from a COVID-19 test taken within 24 hours of the event, or
 - Have had COVID-19 within 30 days of the social event.
- C. Hanson will work with our IT professional Members to create a simple and effective tracking system for the COVID-19 verification requirements: e.g., similar to Ticketmaster, Eventbrite, etc.

B. Charity Selection

B. Hannley noted that \$7,365 was raised through our holiday donation drive and was delivered to our charities, with \$250 to the TMC Foundation and the remainder divided among our three smaller charities. All charities have expressed their gratitude for our donations.

C. Membership

S. Murray noted that Membership Committee activity will be revisited during this summer.

D. Rookies

J. Tofel reported that a happy hour was recently held with nine Rookies; all Rookies are eager for communications and updates on potential social events, annual Event, etc.

6. Executive Director's Report

C. Hanson provided updates on several activities, including:

- Completed and submitted our application for the second round of PPP loan funding for \$28,195 (\$56,390 total for the two rounds); our application was accepted, and funding is expected within a week. QuickBooks has been set up to track the loan. The first round will be closed out as soon as we receive the documentation from Commerce Bank.
- Worked with Larry Kelsey to save \$6,000 in insurance fees by modifying our Event insurance coverage; coverage levels will be returned to our standard coverage once we get closer to our next Event.
- Reaching out to the remaining three Members with aging dues invoices; all are expected to become current.
- Five Senior/Life Members have resigned since our last Membership Board meeting: Dean Cotlow, Steve Thrush, Jim Yeager, Scott Carnes, and Garrett Raetzman.
- Filed and submitted the annual report for the Foundation to the Arizona Corporation Commission.
- Planning to have The Centurions participate in the 2021 Arizona Gives Day, sponsored by the Alliance of Arizona Nonprofits. This could potentially result in additional fundraising for the organization. The Board agreed to spend the \$50 fee to participate.
- Conducting a video interview with the Community Foundation Campus in its effort to produce a video to promote the campus, which would also help promote The Centurions.

MOTION to authorize The Centurions Board President or Treasurer to sign the SBA Payroll Protection Program loan documents for the second round of funding. Seconded and <u>APPROVED</u>.

7. New Business

No new business was discussed.

8. Adjournment

With there being no further business, the meeting was adjourned at 5:20 PM.