THE CENTURIONS (Event) Board of Directors Regular Meeting Wednesday, January 22, 2020

The Centurions Office 5049 E. Broadway #135, Tucson, AZ 85711 5:00 PM

MINUTES

1. Call to Order

A quorum of voting members was established.

Tom Miller, President, called the meeting to order at 5:00 P.M.

Board Members Present

Voting Members:

Tom Miller, President & Event Chairman Steve Vorholzer, VP & Future Event Chairman

Greg Amado, Treasurer Eric Jacobson, At-Large Mike Grimes, At-Large

Ex-Officio Non-Voting Members:

Steve Shepherd, Immediate Past President Chris Hanson, Executive Director

Board Members Absent Rich Rodriguez, Secretary

A.J. Emami, Centurion Foundation Representative

2. Consent Agenda

- a. Approve November 13, 2019 Minutes
- b. Approve the November and December 2019 Financial Statements

MOTION to approve the consent agenda items; seconded and APPROVED.

3. Presidents' Reports

- Event. T. Miller discussed several Event planning items, including:
 - Ticket and Sponsorship sales are underway for the 2020 Event;
 - Rookie Mike Censky has \$40,000 sales to-date and 10 Field Suites have been sold; and
 - Licenses and permits are in progress for the Event.

The Board discussed selling a sponsorship for the entrance area; there was general agreement to include a sponsored welcome tower inside the venue on the concourse.

- Membership. D. Coleman discussed several Membership items, including:
 - The dues increase is now in place and only several Members have resigned as a result;
 - C. Hanson will invite those Life and Senior Members who resigned to attend the 2020 Event and will provide them with two tickets each; and
 - A committee is being established to develop recommendations on how best to reinvest the reserve accounts.

4. Old Business

Membership Board Vice President. D. Coleman led a discussion recapping the background on seeking nominations for the open Vice President position for the remainder of the current term; J. Ronstadt

Guests

Kevin Bedient Andy Brown Don Coleman Dave Couture **Bryan Hannley** Ben Ladrido Jeff Ronstadt

recused himself from the discussion. C. Hanson reported that nominations were received for Dan Nentl and Jeff Ronstadt.

MOTION to appoint Dan Nentl as Vice President of The New Centurions for a one-year term, effective immediately. <u>APPROVED</u>

5. Social Report

K. Bedient reported that the Holiday Party was under budget, with the actual expenses of \$32,000 compared to the budget of \$46,000. It was recommended to put social budget surplus towards buying out the Gaslight Theatre for the 2020 holiday matinee.

6. Charity Selection Committee

No report.

7. Membership Report

- a. <u>Resignations</u>. The Board discussed the recent resignations as a result of the dues increase; five Members resigned: Gale Bundrick, Randy Davis, Steve Hopkins, M. Lee Shultz, and Tom Strasburg.
- b. <u>New Member Candidates</u>. D. Couture will encourage the Membership to identify quality candidates at each meeting. The Board also discussed inviting next year's Rookie candidates to both a meet and greet with the Membership Committee and to the July Happy Hour. It was recommended to begin accepting nominations soon after the 2020 Event.

8. Centurion Foundation Report

B. Ladrido provided a Foundation Board report, including an update on the recently formed Marketing Committee, the draft brochure that is nearing finalization and printing, and development of planned giving and annual giving programs.

9. Executive Director's Report

C. Hanson reported on several items, including:

- The relocation to the new Centurions office was competed on January 15, 2020, and the new office
 was immediately up and running—many Centurions Members were involved in the office build out
 and move; and
- The 2020 Event sales are now live online and the online raffle sales will go live once TMC sets up their payment page.

10. New Business

a. <u>Provide The New Centurions' Vice President with signature and approval authority</u>. The Board discussed the need to allow the Vice Presidents of both Boards to have signature and approval authority for each other's Board.

MOTION to provide signature and approval authority to The New Centurions' Vice President for The Centurions' operations. APPROVED

- b. <u>Office Outfitting</u>. The Board agreed to obtain a refrigerator for the Office; T. Miller agreed to explore options for procuring a refrigerator.
- c. <u>Mentorship for Rookies</u>. S. Shepherd discussed matching each Rookie with two Life/Senior Members as mentors, in addition to their sponsor. The Board was in general agreement and will discuss further at the next meeting. D. Couture will flesh out the full Rookie onboarding process.

11. Adjournment

With there being no further business, the meeting was adjourned at 5:58 PM.